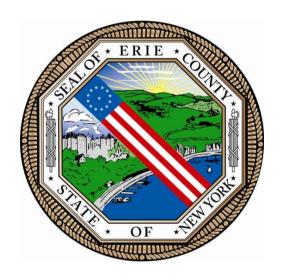
June 2024

Erie County Cultural Funding Grant Monitoring Program Can You Dig It, Inc.

(DBA South Buffalo Irish Festival)

January 1, 2020 through December 31, 2022



HON. KEVIN R. HARDWICK ERIE COUNTY COMPTROLLER

HON. KEVIN R. HARDWICK ERIE COUNTY COMPTROLLER'S OFFICE DIVISION OF AUDIT & CONTROL 95 FRANKLIN STREET BUFFALO, NEW YORK 14202



June 10, 2024

Erie County Legislature 92 Franklin Street, Fourth Floor Buffalo. New York 14202

Dear Honorable Members:

In 2023, the Erie County Comptroller's Office, Division of Audit & Control initiated a regular Monitoring Program of Erie County Cultural Funding Grants. The Erie County Cultural Funding program provides annual grants to non-profit arts and cultural organizations operating within the County. County funds are intended to be limited in their use to current operating expenses including salaries, program costs, fringe benefits, rents, utilities, office supplies, and equipment. Grant funds may not be used for or applied towards capital projects or physical improvements of buildings or facilities, nor as a revenue offset against accounts receivable. No funds received shall be used for any services provided or activities performed outside Erie County. The County's Department of Environment and Planning executes contracts with organizations and is the primary agency charged with monitoring.

Objective

The objective of the Cultural Funding Monitoring Program is to verify that the recipients have utilized County funds according to the terms and conditions associated with the Erie County Cultural Funding grant process and the recipient's contract with the County. In order to verify the proper use of the grant award, a number of agencies were selected in order to review their expenses and financial records.

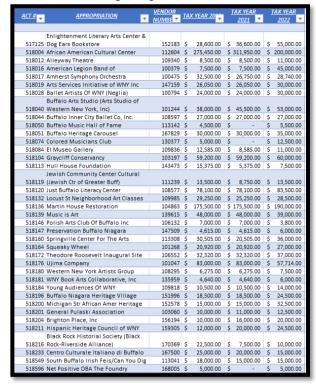
Scope and Methodology

Approximately 120 different organizations receive funding annually from Erie County. The Comptroller's Cultural Funding Grant Monitoring Program is intended to review organizations that received a minimum of \$5,000 in funding during any of the three prior years. Approximately 80 agencies were identified as receiving \$5,000 or more in grant funding. The list of recipient organizations was split into two groups of approximately 40 agencies. The first batch of letters announcing the commencement of a review was sent to the selected non-profit organizations during mid-February 2023, and a second batch was sent in early October 2023. The review of all agencies is expected to be completed by October 31, 2024.

2023 - 2024 Program

During the interview phase, the Auditor identifies use of funding to narrow down the expenses to be verified. A table of agencies which meet the criteria for review along with the amount of grant awards can be found on the following page.

Monitoring Program - Phase I



Monitoring Program - Phase II

ACT#	APPROPRIATION	<u>VENDO</u> R		TAX YEAR	T/	X YEAR 20	TA	V VEAD 2000
ACT #	APPROPRIATION	NUMBE *		2020	"	A TEAR 20	<u>"</u>	A TEAR 20
517533	Buffalo Olmsted Parks Conservancy	140237	\$	25,910.00	\$	25,910.00	\$	35,000.00
	Albright-Knox Art Gallery	108707			\$	575,000.00	\$	675,000.00
518009	Albright-Knox Public Art Curator	147228		68,250.00	\$	68,250.00	\$	-
	Assembly House 150, Inc	167747		1,000.00		1,000.00		6,500.00
	Buffalo & Erie County Botanical Garden	108743	_	102,000.00	\$	125,000.00	\$	150,000.00
518036	Buffalo & Erie Co Historical Society	108772	\$	417,000.00	\$	667,000.00	\$	417,000.00
	Buffalo & Erie County Naval & Servicemans							
518052		109339		35,000.00	\$	35,000.00	\$	50,000.00
	Buffalo Philharmonic Orch Society	101032	-	926,000.00	\$	926,000.00	\$	940,000.00
	Buffalo Philharmonic Chorus	109796	_	34,500.00	\$	34,500.00	\$	35,000.00
	Buffalo Society Natural Sciences	109767	-	955,000.00		955,000.00	\$	955,000.00
	Buffalo String Works, Inc	167853	_	3,500.00	\$	3,500.00	\$	5,355.00
	Burchfield Penney Art Center	101004		155,000.00	\$	155,000.00	\$	160,000.00
	Center for Exploratory and Perceptu	109934	_	55,000.00	\$	55,000.00	\$	63,000.00
	Danceability	156639	-	2,500.00	\$	5,500.00	\$	3,000.00
	Explore & More Children's Museum	102758		42,000.00	\$	42,000.00	\$	78,000.00
	Hallwalls Contemporary Arts Center	108598		57,000.00	\$	57,000.00	\$	60,000.00
	Hamburg Nat Hist Society/Penn-Dixie	103282		98,314.00	\$	96,314.00	\$	96,314.00
	Irish Classical Theatre Company	103727		83,500.00		83,500.00	\$	93,500.00
	D'Youville College Kavinoky Theater	109341		11,750.00		-	\$	9,500.00
	Lancaster Opera House	111681	\$	45,300.00	\$	30,300.00	\$	35,000.00
	Musicalfare Theatre	105308		61,525.00		61,525.00	\$	66,000.00
518141	New Phoenix Theatre	109342	\$	7,500.00	\$	7,500.00	\$	-
	Road Less Traveled Productions	121043		63,500.00	\$	63,500.00	\$	67,000.00
	Roycroft Campus Coorporation	118213		50,000.00	\$	40,000.00	\$	50,000.00
	Shakespeare In The Park	109675		95,000.00	\$	95,000.00	\$	95,000.00
	Theatre Of Youth	109888	-	69,400.00	\$	69,400.00	\$	74,000.00
518173	Torn Space Theatre	143673		20,460.00	\$	15,460.00	\$	29,500.00
	Zoological Society Of Buffalo	108623	\$	1,500,000.00		1,500,000.00		1,700,000.00
	Orchard Park Symphony Orchestra	147747		4,615.00		4,615.00	\$	6,000.00
	Buffalo Opera Unlimited Incorporated	155973		2,300.00	\$	2,300.00	\$	10,000.00
	Buffalo-Toronto Public Media WNED/WBFO	172909	_	3,750.00	\$	-	\$	5,000.00
	Cheektowaga Comm Symphony Orchestra	109177		-	\$	7,500.00	\$	-
518209	Newstead Historical Society	105518		5,500.00	\$	3,500.00	\$	5,000.00
518213	O'Connell & Company Productions	159162	\$	23,100.00	\$	23,100.00	\$	31,500.00
	Amherst Male Glee Club dba Red Blazer							
	Men's Chorus	162045		3,000.00	\$	3,000.00	\$	6,000.00
518221	Buffalo Center for Arts and Technology	152207	\$	3,000.00	\$	3,000.00	\$	7,500.00
	Cheektowaga Historical Association	163121		3,250.00	\$	6,250.00	\$	6,100.00
	Second Generation Theatre Company	164957	\$	2,020.00	\$	2,020.00	\$	5,000.00
518230	Steel Plant Museum of Western New York	147740		2,020.00	\$	2,020.00	\$	5,000.00
518503	Alden Christian Theater Society	114358	\$	10,000.00	\$	-	\$	3,000.00
518514	Clarence Concert Association	101711	\$	3,500.00	\$	-	\$	5,000.00
	Clarence Museum (Historical Soc. of the							
518515	Town of Clarence)	113067	\$	5,500.00	\$	-	\$	6,000.00

BEST PRACTICES

Over the course of the Monitoring Program, the Division of Audit found a number of problematic practices and questionable expense categories on a recurring basis. In order to address issues pertaining to a large number of organizations, certain generally applicable best practices and recommendations are included here.

Alcohol

Several organizations used or appeared to use CGF funds to obtain alcohol. While the Division of Audit does not recommend that CGF awards be made contingent on the absence of alcohol from events hosted by the organization, alcohol should not be purchased with CGF funds. The Division of Audit found dozens of alcohol purchases that appeared to be personal in nature and several more which likely violated NYS Alcoholic Beverage Control Laws. Furthermore, the NYS Comptroller has long held that alcohol is not a "lawful county charge", meaning that government officials and employees may not use taxpayer funds to purchase alcohol. The Division of Audit sees no reason that organizations receiving taxpayer funds should be treated differently.

Debit Cards

Credit cards, particularly with smaller organizations, can provide a critical layer of expense control. The Division of Audit found a large quantity of small-dollar expenses appearing personal in nature. If a debit card is used, the money is gone by the time statements are typically reviewed, while a credit card bill often needs to be paid and approved by the organization's board of directors.

Alternate Funding Sources and Segregation of Accounts

Organizations may have several sources of governmental or philanthropic funding. One way to ensure that CGF funds go farthest is to tailor awards to the needs of the organization. Such an assessment would require applicants to provide certain financial documents covering prior years and a disclosure of current year funding applications. Furthermore, accounts received from Erie County should not be comingled with the other funds of the organization. Having source information upfront and requiring the segregation of accounts substantially decreases the likelihood of wasted CGF funds.

CAN YOU DIG IT, INC (DBA SOUTH BUFFALO IRISH FESTIVAL)

BACKGROUND

Can You Dig It, Inc. (CYDI) (dba South Buffalo Irish Festival) is a 501(c)(3) non-profit organization established in 2003 to run the yearly Irish Festival in South Buffalo. The organization's mission is to foster the betterment of South Buffalo and the City of Buffalo and to instill a sense of cultural awareness and civic pride in and amongst the community.

CYDI received \$18,000 in Cultural Grant Funding (CGF) for the year 2020. CYDI received \$15,000 for the years 2021 and 2022. However, those funds were awarded as part of a Legislative Public Benefit Funding award.

AUDITOR'S OBSERVATIONS

CYDI organizes and produces the annual South Buffalo Irish Festival in Cazenovia Park each August. The South Buffalo Irish Festival (Festival) is the organization's largest event, which is free to the public. The Festival draws hundreds of attendees and offers family-friendly activities such as live music and Irish entertainment, activities for children and food from local restaurants. CYDI also organizes the South Buffalo Porchfest which is a neighborhood music festival whereby local musicians use porches (as well as decks and driveways) as the stage so those passing by may enjoy the performance. Music in the Park is also organized by the CYDI in collaboration with the South District Office of the Buffalo Common Council, which takes place at Cazenovia Park each Thursday during the month of June.

CYDI was not able to organize the Festival or the South Buffalo Porchfest in the year 2020 due to the COVID-19 shut down and restrictions. The organization produced a virtual Porchfest in lieu of the live performances.

In 2020, CYDI filed for a new DBA with the New York State Department of State (NYDOS) called *South Buffalo Roots*. In addition to the promotion of Irish culture and heritage associated with South Buffalo, the organization has expanded their mission to include the promotion of civic activity through volunteerism, beautification projects, and by providing financial support to other local civic/community groups. In addition, they want to foster efforts to abate urban decay through communal and family-based activities and prevent juvenile delinquency through community involvement and awareness. The organization determined that the new name will better reflect their mission.

Primary sources of funding for CYDI include state and local grants, sponsorships, donations, and event revenue. The organization does hold a few fundraising events that contribute a small amount of revenue to support the activities held by the organization.

The majority of expenses incurred by CYDI each year are directly related to organizing and running its three main events, primarily the Festival. Signage, tents, stages, musicians, sanitation, permits and supplies are some of the major expenses incurred each year in order to run the event.

AUDITOR'S CONCLUSION

During the grant monitoring review process, CYDI was able to provide the Auditor with adequate substantiation for use of CGF awards for the years funding was received. Documentation provided by the organization includes copies of bank statements, cancelled checks, financial reports and copies of receipts to confirm expenses and donations to organizations such as Feed the Frontline, Community Table, Buffalo Public School #67 and Buffalo Renaissance Foundation.

cGF awards received by the organization are applied towards expenses for the Festival, primarily towards the rental expenses incurred for the stage and equipment. The CGF award received during the year 2020 was not utilized towards the cost of the Festival due to the COVID-19 closure.

The organization allocated CGF received during the year 2020 towards operating expenses such as insurance and filing fees. Funds were also utilized to provide support to other civic organizations in the form of donations. Any funds which could not be utilized were carried forward to the following year and subsequently applied towards expenses for the Festival.

CYDI currently has a Board of Directors consisting of seven members. Board members are limited to two five-year terms, which can be served consecutively. The Auditor found an adequate level of internal controls as the organization segregates responsibilities, and the Board performs appropriate reviews of expenses incurred and income received. Many of the expenses paid by the organization are executed online, thus the number of checks written by the organization has decreased. CYDI began accepting electronic payments at the Festival, thereby decreasing the amount of cash received and handled. Festival deposits are also made with a police or security escort.

During the review process, the Auditor was able to determine that the organization was in compliance with other event-related requirements. CYDI secures all necessary festival permits each year, including the required State Liquor Authority (SLA) temporary liquor license. A review of the organization's expenses revealed that alcohol purchased for resale is obtained from authorized distributors. Gross revenue raised from occasional raffles falls below the New York State Gaming Commission's (NYSGC) threshold, thus the organization is not required to obtain a Game of Chance Identification Number.

Based on a review of the organization's website and social media accounts, the Auditor was not able to identify an acknowledgment of County support. The Auditor suggests that for the years in which County funding is received, the organization make the necessary updates to its webpage and social media accounts to comply with Erie County Cultural Service Contract § 21. That section stipulates that an "Organization agrees to acknowledge in any and all promotional material the fact that the Organization receives financial support from the County, including, but not limited to the Organization's website, marketing materials and/or publications."

At the conclusion of the grant review, the Auditor was able to determine that CYDI is currently in compliance with the filing of all returns, the issuance of information return documents and other federal and state obligations.